

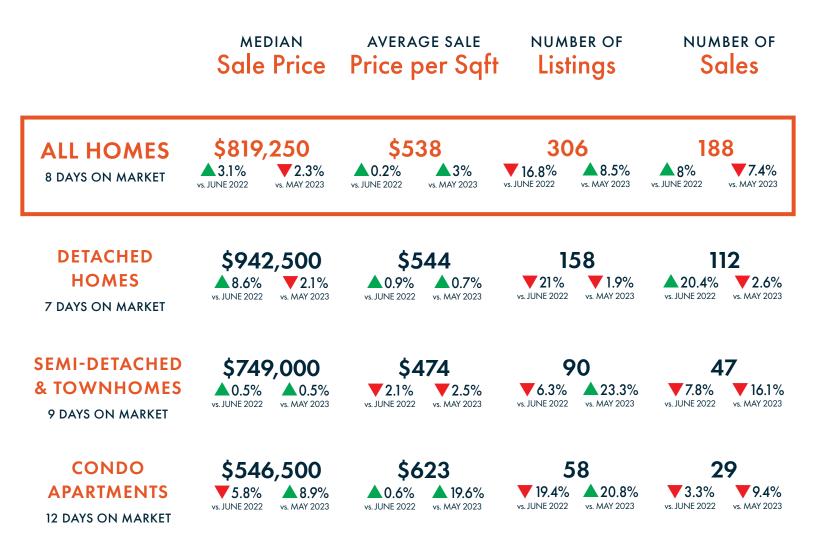
MARKET REPORT

JUNE 2023



MARKET REPORT **GUELPH HOMES**

JUNE 2023



And the state

10%

0%

20%

CURRENT MARKET CONDITIONS Seller's Market

High demand & low supply means competition

among buyers and increasing home values.

ALL HOMES	70 %
DETACHED	74%
SEMIS & TOWNS	68%
CONDOS	65 %

Christianne Child REAL ESTATE BROKER



MARKET STATISTICS AND ANALYSIS COMPILED BY **KELLER WILLIAMS HOME GROUP REALTY BROKERAGE**

60%

Based on sales data from Ontario Regional Technology and Information Services MLS® for all residential properties in the City of Guelph, from June 1st, 2022 to June 30th, 2023. Data not independently verified. For information purposes only. Compiled July 6th, 2023.

Balanced Market

40%

70%

30%

50%

SALES TO NEW LISTINGS RATIO

3 Month Trend

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eller's Alerter

80%

90%

100%

70%

MARKET REPORT

Due to the comparatively low activity levels in our local townships, we report these stats using ROLLING 3 MONTHS as opposed to individual months, to provide a more accurate picture of market trends. The following chart compares a ROLLING 3 MONTH look at JUNE 2023 (April 2023 through June 2023), compared to the same time period last year JUNE 2022 (April 2022 through June 2022) and the previous time period MAY 2023 (March 2023 through May 2023).



CURRENT MARKET CONDITIONS Sales to New Listing Ratio

This ratio – number of sales divided by number of new listings – over a 3 month period is a great indicator of how balanced a market is.



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HOMEGROUP

MARKET STATISTICS AND ANALYSIS COMPILED BY KELLER WILLIAMS HOME GROUP REALTY BROKERAGE

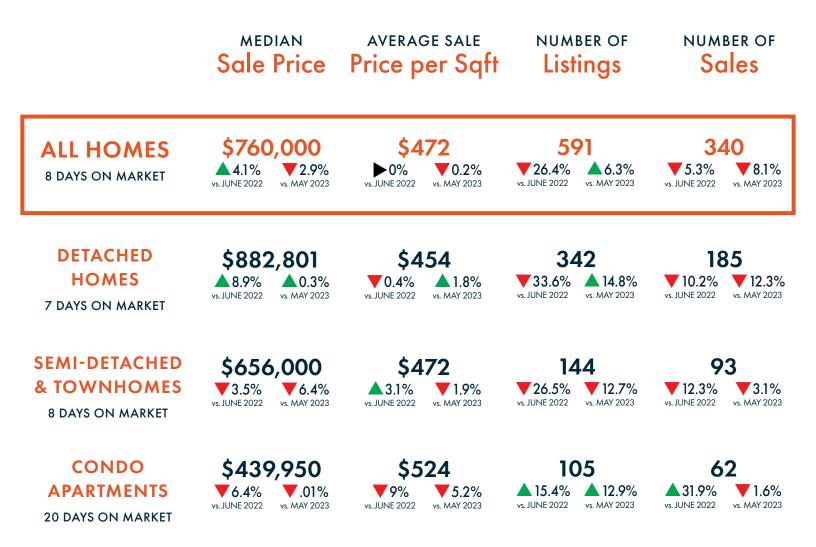
Based on sales data from Ontario Regional Technology and Information Services MLS® for all residential properties in the City of Guelph and Municipalities of Centre Wellington, Guelph/Eramosa and Puslinch from April 1st 2022, to June 30th, 2023. Data not independently verified. For information purposes only. Compiled July 6th, 2023.

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JUNE 2023

MARKET REPORT **KITCHENER HOMES**

JUNE 2023



Burer's W

'10%

0%

20%

CURRENT MARKET CONDITIONS Seller's Market

High demand & low supply means competition

among buyers and increasing home values.

ALL HOMES	65 %
DETACHED	66 %
SEMIS & TOWNS	67 %
CONDOS	61 %

Christianne Child REAL ESTATE BROKER



MARKET STATISTICS AND ANALYSIS COMPILED BY **KELLER WILLIAMS HOME GROUP REALTY BROKERAGE**

60%

Based on sales data from Ontario Regional Technology and Information Services MLS® for all residential properties in the City of Kitchener, from June 1 st, 2022 to June 30th, 2023 Data not independently verified. For information purposes only. Compiled July 6th, 2023.

Balanced Market

40%

65%

30%

50%

SALES TO NEW LISTINGS RATIO

3 Month Trend

kwhomegrouprealty.ca

eller's Marke

80%

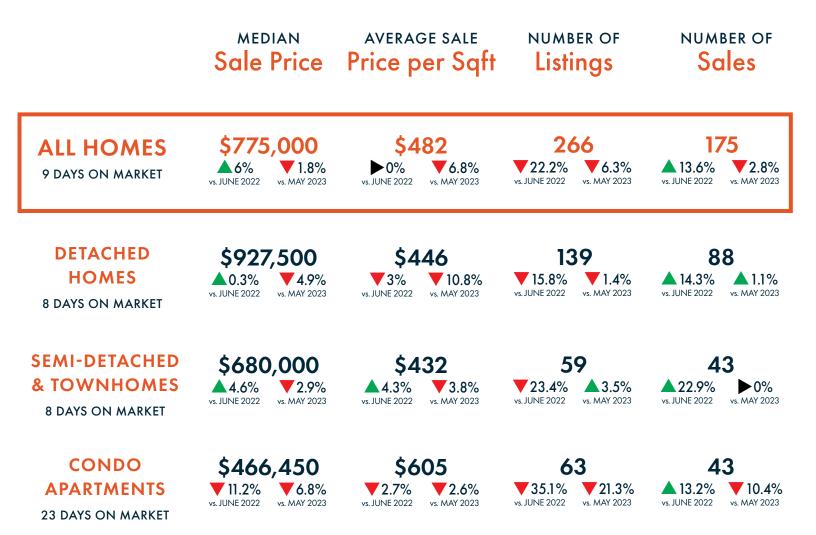
90%

100%

70%

MARKET REPORT WATERLOO HOMES

JUNE 2023



CURRENT MARKET CONDITIONS Seller's Market

High demand & low supply means competition among buyers and increasing home values.

ALL HOMES	67 %
DETACHED	65 %
SEMIS & TOWNS	75%
CONDOS	66 %



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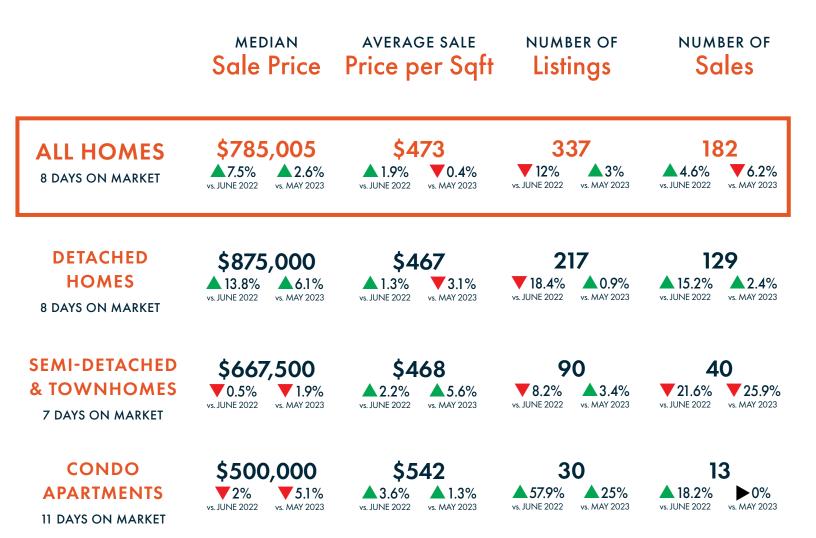
MARKET STATISTICS AND ANALYSIS COMPILED BY KELLER WILLIAMS HOME GROUP REALTY BROKERAGE

Based on sales data from Ontario Regional Technology and Information Services MLS® for all residential properties in the City of Waterloo, from June 1st, 2022 to June 30th, 2023. Data not independently verified. For information purposes only. Compiled July 6th, 2023.

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MARKET REPORT CAMBRIDGE HOMES

JUNE 2023



CURRENT MARKET CONDITIONS Seller's Market

High demand & low supply means competition among buyers and increasing home values.

ALL HOMES	62 %
DETACHED	64%
SEMIS & TOWNS	58%
CONDOS	55%

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MARKET STATISTICS AND ANALYSIS COMPILED BY KELLER WILLIAMS HOME GROUP REALTY BROKERAGE

Based on sales data from Ontario Regional Technology and Information Services MLS® for all residential properties in the City of Cambridge from June 1st, 2022 to June 30th, 2023. Data not independently verified. For information purposes only. Compiled July 6th, 2023.

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Our first priority is the health and safety of our clients, our team, and the global community, while helping our clients stay on track with their real estate goals.

We are constantly monitoring the local real estate market to bring you up-to-date information. If you have any questions or concerns, please do not hesitate to reach out.



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